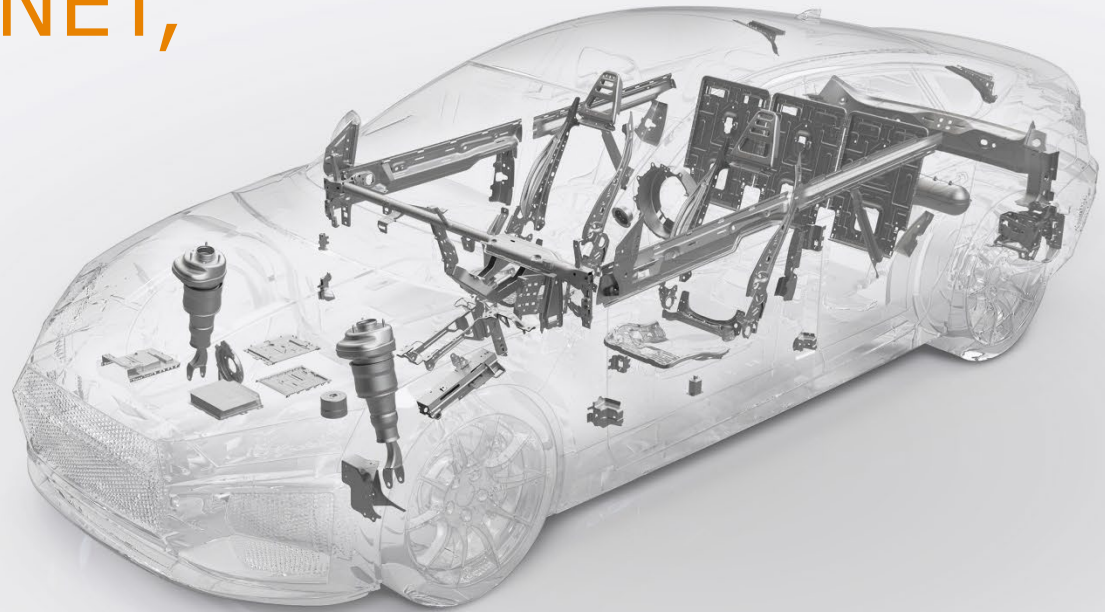




PEOPLE, PLANET, PROGRESS



IR PRESENTATION
JUNE 2022

Disclaimer



This presentation contains forward-looking statements that are based on current assumptions, expectations, estimates, forecasts, and other information currently available to the Executive Board of PWO and on assumptions, expectations, estimates, forecasts, and budgeting that it has derived herefrom. The forward-looking statements are not to be interpreted as guarantees of the future developments and results specified therein. Various known and unknown risks, uncertainties, and other factors could cause actual developments and results to differ materially from the estimations expressed or implied herein. These factors include the ones described by PWO in published reports available on the PWO website at www.progress-werk.de. Statutory requirements notwithstanding, PWO assumes no obligation whatsoever to update these forward-looking statements or to adjust them to future events or developments.

The figures in this presentation are usually presented in EUR million. Differences may occur between the individual amounts and the sum of these amounts due to rounding. Such differences are not of a significant nature.

Equity Story: We Are an Engineering House



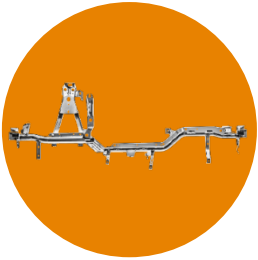
**Customer solutions
with passion**

- **Pushing boundaries**
in metal forming and joining technologies
- **Perfect economical solutions**
for tomorrow's requirements in terms of function and weight

Equity Story: We Are an Engineering House

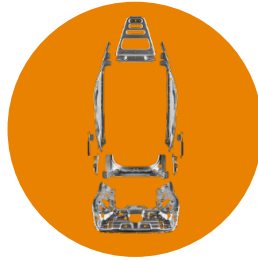


Instrument panel carriers



- Lightweight solution with a claim to global leadership
- Modern deep-drawing steels in combination with innovative joining technologies
- Passenger protection and less noise and vibration in the passenger compartment

Seat structures



- One of the world's lightest metal structures for front seats
- High-precision components made of high-strength steel combined with aluminum

Air suspension components



- Hybrid components made of high-strength steel and aluminum
- Optimum combination of weight and price ratio
- Utmost performance

Components for electromechanical brake boosters



- Key components of electromobility
- Greater range for e-mobility through recovery of kinetic energy

Electric motor housings



- Essential components for modern electrification, safety, and comfort concepts
- Over 120 million units p.a. manufactured using the world's fastest production process

Equity Story: Mobility of the Future



Our focus:
Electrification, safety, and comfort

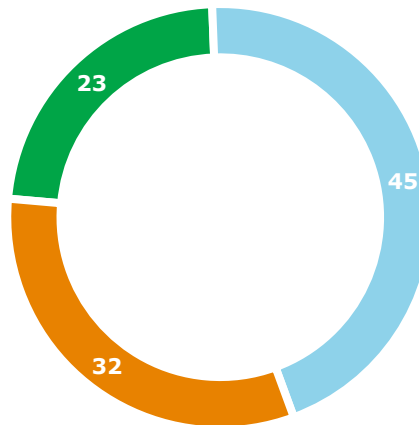
- **Electrification and autonomous driving**
change the entire design of the vehicle
- **Our comprehensive understanding of the overall system**
enables us to speak the language of our customers
- **Together with our business partners, we are shaping the mobility of the future**

Equity Story: Mobility of the Future

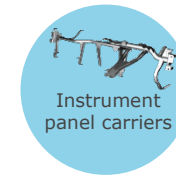


2021 revenue breakdown by product area in %

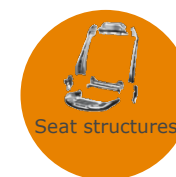
Mechanical components for electrical and electronic applications



Structural components and subsystems for vehicle bodies and chassis



Safety components for airbags, seats, and steering



- **Over 1,000 products**
for electrification, safety, and comfort
- **Product range entirely independent of internal combustion engines**

Equity Story: Business as a Force for Good

A graphic of several parallel, curved lines in a rainbow spectrum of colors (red, orange, yellow, green, blue, purple) that sweep from the bottom right towards the top left, set against a dark grey background.

Responsibility down to the smallest detail

- **Sustainability shapes our business model**

Steel is environmentally friendly

- **PWO's central CO₂ goal by 2030**

Scopes 1 and 2: Reduce emissions by 46% compared with 2019

Scope 3: Reduce emissions by 28% compared with 2019

Equity Story: Going the Extra Mile



- **Innovative solutions and digitalization**
for products and of processes
- **Zero-defect philosophy**
throughout the Group

Equity Story: Think Global, Act Local

Two globes of the Earth are shown side-by-side against a dark space background with stars. Each globe is covered with a dense network of glowing orange lines, representing global connectivity or a network. The lines are most concentrated over landmasses and connect various points across the continents.

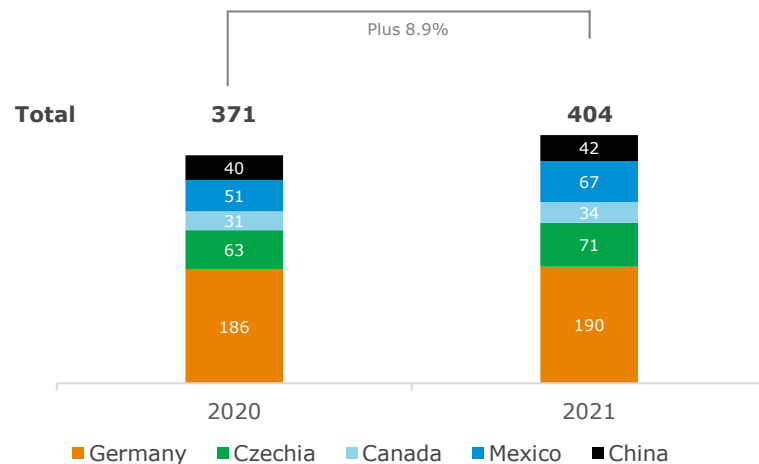
Continuously expanding our international presence

- **Future growth**
to be driven by international locations
- **Worldwide delivery capability**
wherever the customer needs us
- **Global customer base**
is to be expanded further

Equity Story: Think Global, Act Local



Revenue breakdown by segment



Our top 10 customers



SKODA



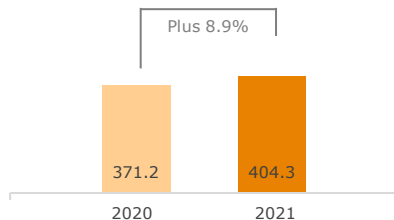
- 8 locations in all our key sales markets

- All our top 10 customers are generally supplied from multiple PWO locations worldwide

Selected Group Financial Data: Fiscal Years 2020 and 2021

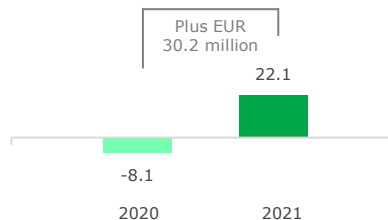


Revenue (EUR million)



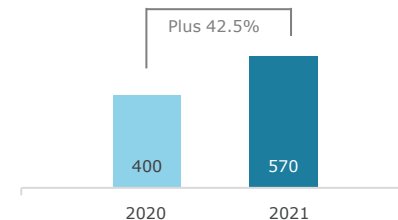
- 2021: More than half achieved abroad for the first time (53%)

EBIT before currency effects (EUR million)



- 2020 and 2021: Significant positive earnings contributions from the international locations

New business (lifetime volumes; EUR million)

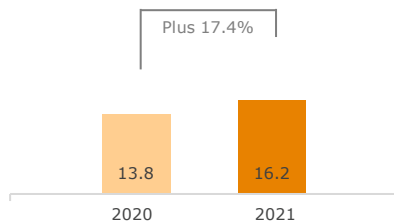


- 2021: Highly successful increase in new business

Selected Group Financial Data: Fiscal Years 2020 and 2021

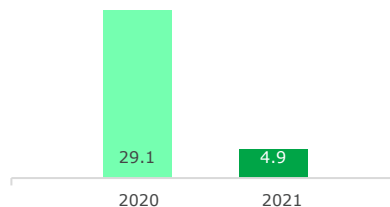


Capital expenditure (EUR million)



- Capital expenditure above previous year but still restrained due to crises

Free cash flow (EUR million)

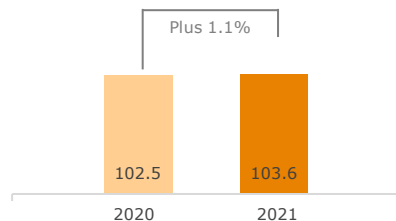


- Increased working capital following growth and payments due to personnel adjustment measures

Selected Group Financial Data: Fiscal Years 2020 and 2021

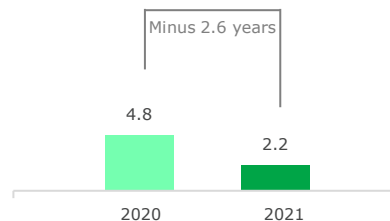


Net debt
(EUR million)



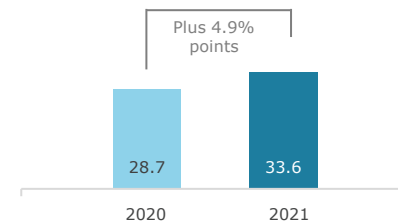
- Successful liquidity management

Dynamic leverage ratio*
(years)



- Stable net debt and marked improvement in income

Equity ratio
(%)



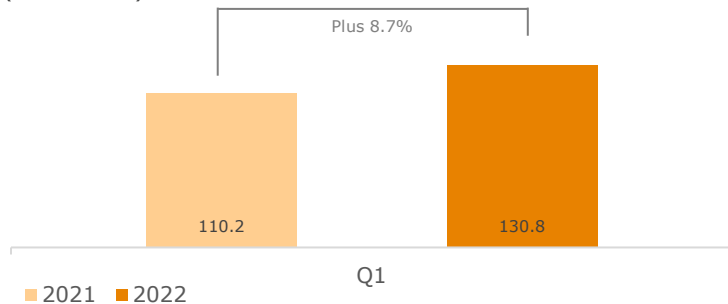
- Significantly improved quality of statement of financial position

*Financial liabilities minus cash and cash equivalents / EBITDA

Q1 2022: Group



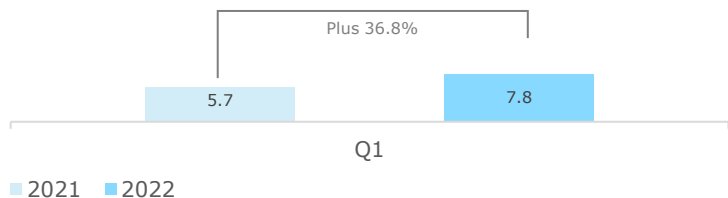
Revenue (EUR million)



● Strong increase in revenue

- Good call-off figures in March, too
- Price adjustments due to higher material prices

EBIT before currency effects (EUR million)



● Significant increase in EBIT before currency effects

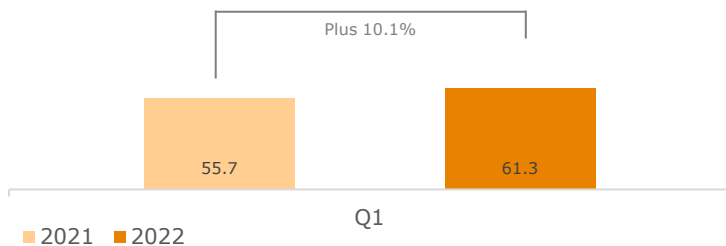
- Higher cost of materials ratio and lower staff costs ratio
- Falling depreciation and amortization rate due to restrained capital expenditure in the pandemic years
- Savings in other operating expenses (not including currency losses)

Q1 2022: Germany Segment



Revenue

(EUR million)

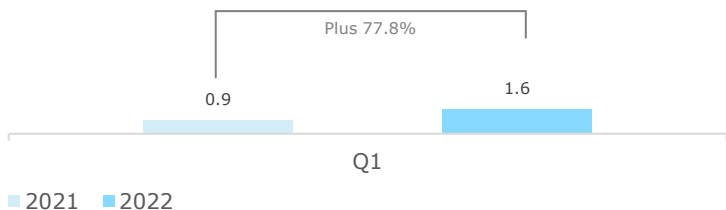


● Good business development

- Monthly average customer call-offs still highly stable in Q1
- Measures introduced to cut costs are taking effect
- Above-average reduction of other operating expenses compared with Group

EBIT before currency effects

(EUR million)

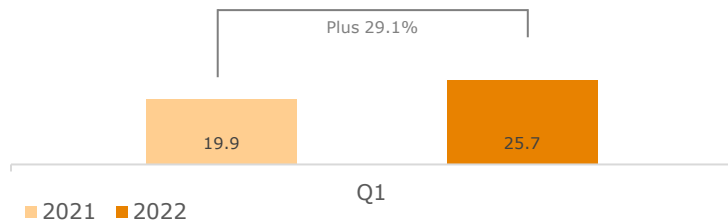


Q1 2022: Czechia Segment



Revenue

(EUR million)

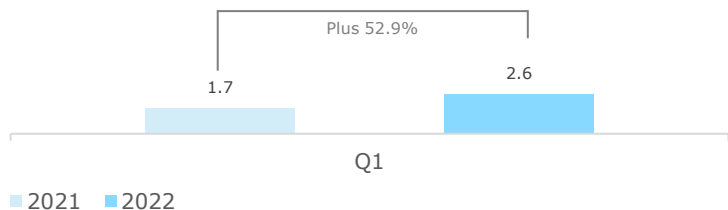


● Excellent business development

- After a good start, call-offs were down slightly in March as a result of production shutdowns by some customers
- Site expansion impacting operational processes
- Increase in EBIT margin before currency effects from 8.5% to 10.1%

EBIT before currency effects

(EUR million)

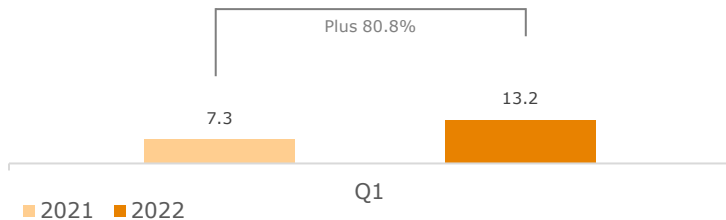


Q1 2022: Canada Segment



Revenue

(EUR million)



● Announced earnings turnaround accomplished

- Revenue almost doubled (price adjustments, series start-ups and ramp-ups, higher tooling revenue)
- Further increase in customer call-offs in March
- High number of customer call-offs announced for the coming months, too

EBIT before currency effects

(EUR million)

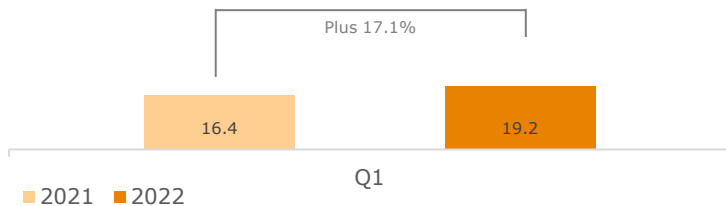


Q1 2022: Mexico Segment



Revenue

(EUR million)

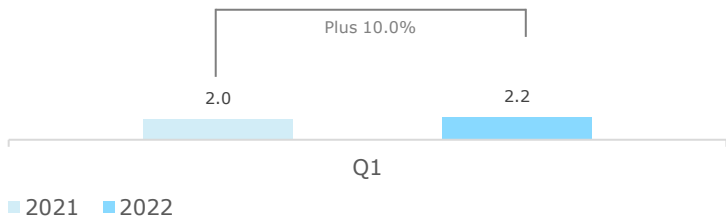


● Good business development

- Increase in revenue below expectations
- Site expansion impacts operational processes; changed product mix improves use of materials
- At 11.5%, EBIT margin before currency effects remains at a high level

EBIT before currency effects

(EUR million)

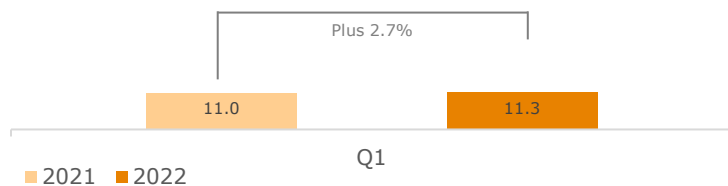


Q1 2022: China Segment



Revenue

(EUR million)

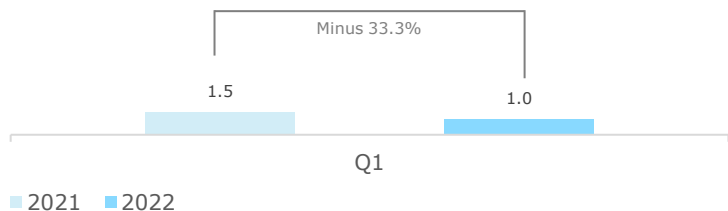


● Impacted by the hard coronavirus lockdowns

- 5-day closure of the Shenyang site in late March; situation critical in the Shanghai region, too
- Revenue at the previous year's level due to price adjustments
- Fall in series call-offs and the associated contribution margins
- EBIT impacted accordingly

EBIT before currency effects

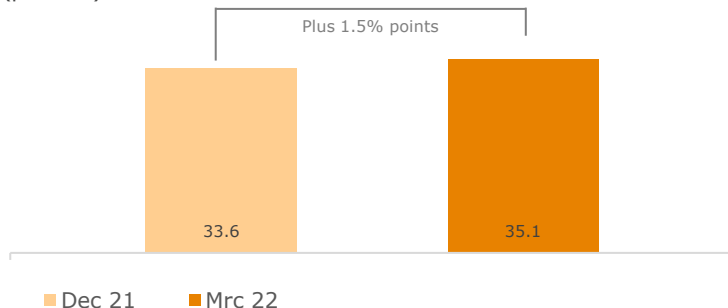
(EUR million)



Q1 2022: Continued Improvement in Quality of Statement of Financial Position



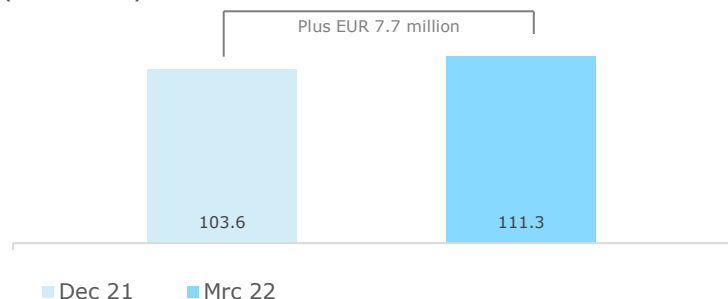
Equity ratio (percent)



● Equity ratio increased

- Positive net income for the period
- Positive other comprehensive income: actuarial gains from the valuation of pension provisions (mainly from capital market interest rates)

Net debt (EUR million)



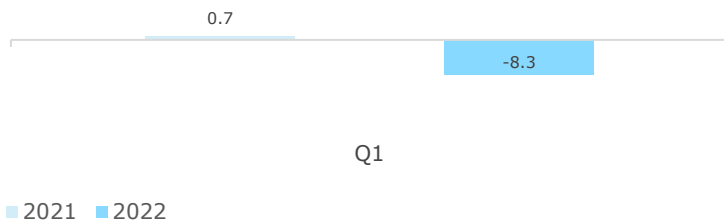
● Slight increase in net debt

- Capital employed due to increased working capital:
Higher working capital in particular due to increased contract assets – mainly from tool orders – and increased material prices

Q1 2022: Negative Free Cash Flow

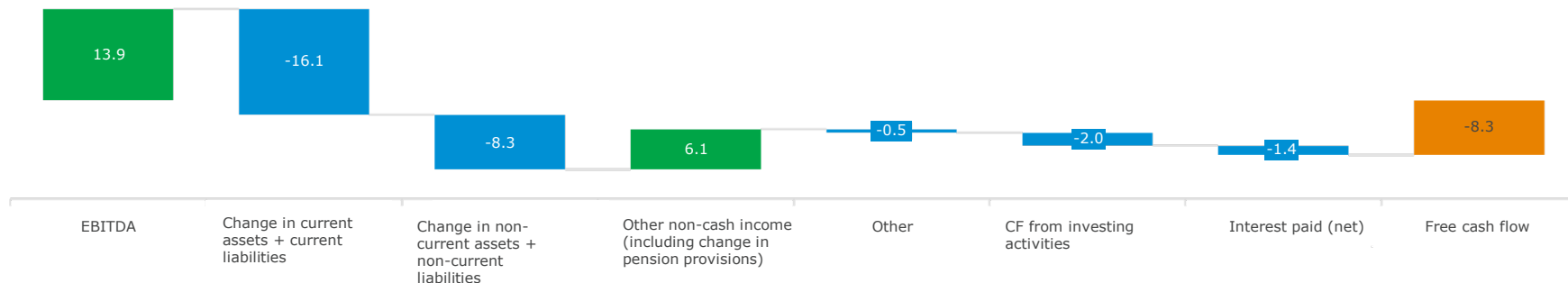


Free cash flow (EUR million)



- Increased working capital above all leads to higher capital employed and, together with capital expenditure, results in a negative free cash flow

Sources of free cash flow Q1 2022 (EUR million)

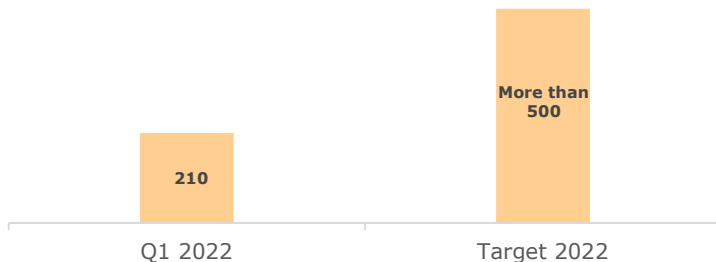


Q1 2022: New Business Continually High



New business

(lifetime volume for series and tools; EUR million)



- **Global sales teams and concentration on our development competencies proving successful**
- **Strong new business for Oberkirch, especially in the area of highly complex, thermoformed housings**
- **Czechia will be manufacturing the housing for an on-board charger (important component of vehicle electrification)**
- **Start of Q2: prototype contract acquired for fuel cell components**
- **Production start of new business mainly in 2023**
- **Typical lifetime of 8–10 years for new orders**

2022 Fiscal Year: Outlook



- Increased revenue mainly due to higher material prices
- Income from operational business may increase because the previous year benefited from extraordinary items
- Forecast proviso: No further impact on the global economy due to the Ukraine war, coronavirus measures in China, or significant supply chain disruptions

	Current 2022 forecast	2021 actual results
Revenue	Approx. EUR 480 million	EUR 404.3 million
EBIT before currency effects	EUR 19–22 million	EUR 22.1 million
Capital expenditure according to segment report	Approx. EUR 30 million	EUR 16.2 million
Free cash flow	At break even	EUR 4.9 million
Equity ratio	Flat	33.6%
Dynamic leverage ratio (financial liabilities minus cash and cash equivalents / EBITDA)	2.5–3.0 years	2.2 years
Lifetime volume of new business	More than EUR 500 million	Approx. EUR 570 million

Summary

● **First-class market position**

Broad product range for the mobility of the future

Independent of type of vehicle drivetrain

Excellent reputation for innovative strength, quality, and delivery reliability

● **Further strengthening of the Group**

Increased earnings power in Germany

International locations are being strategically expanded

First order acquired for fuel cell components

● **Compelling equity story**

Focus on the three trends of electrification, safety, and comfort

Partner to our customers in helping to shape the mobility of the future

Transition to transformational sustainability in 2022

A pair of hands is shown from the wrist up, cupping a globe of the Earth. The globe is covered with a complex, glowing orange network of lines and nodes, resembling a global communication or data network. The background is a soft, out-of-focus grey with some light particles.

PWO

PEOPLE
PLANET
PROGRESS

Thank you for your attention!